



2024 TROOP INITIAL COOKIE ORDER WORKSHEET

Your initial TROOP cookie order must be entered in Smart Cookies by FRIDAY, JANUARY 12, 2024. Troops are encouraged to order at least 80% of their 2023 total sales to minimize low troop inventory based on standard planned order restock delivery.

Initial orders are ordered in FULL CASES only.

This worksheet is to be used as a GUIDE ONLY to help calculate your initial cookie order. Work with the Girl Scouts and their parents to determine the individual initial order ESTIMATES and compare to worksheet calculations before finalizing initial troop order.

These calculations DO NOT include Caramel Chocolate Chip Gluten Free. CCC-GF were available via a pre-order only.

		adventurefuls!™	toast-yay!™	lemonades®	trefoils®	thin mints®	peanut butter patties®	caramel deLites®	peanut butter sandwich	TOTAL
Example of Troop 2023 Total Sales in Cases		10	11	11	8	28	15	16	11	110
Example of Troop 2023 Total Sales in Packages		120	132	132	96	336	180	192	132	1320
Returning Troops using 2023 Total Sales @ 80%: Total 2023 pkgs (1320 per example) x 80% ÷ 12 = Total Cases (round up)	EXAMPLE: Recommended Troop Order for 2024 in cases (based on 1320 pkgs from example)	11	5	9	5	21	14	16	7	88
NEW & Returning Troops using Per Girl Average (PGA) @ 80% Total Girl Scouts (10) x PGA (council PGA is 306) x 80% ÷ 12 = Total Cases (round up)	EXAMPLE: Recommended Troop Order for 2024 in cases (based on 306 PGA and 10 Girl Scouts)	25	12	21	12	48	33	37	16	204

The Troop Order Summary Report in Smart Cookies can provide 2023 sales totals. 2023 troop and PGA totals are ONLY a GUIDE for working with Girl Scouts/parents to determine an initial order.

		adventurefuls!™	toast-yay!™	lemonades®	trefoils®	thin mints®	peanut butter patties®	caramel deLites®	peanut butter sandwich	TOTAL
TOTAL INITIAL ORDER TO BE ENTERED IN SMART COOKIES										

This is percentage breakdown to calculate the total cases for each variety for your initial order:
adventurefuls!™ = 8%, *toast-yay!*™ = 5%, *lemonades*® = 10%, *trefoils*® = 6%, *thin mints*® = 25%,
peanut butter patties® = 18%, *caramel deLites*® = 19%, *peanut butter sandwich* = 9%.

If you are unable to enter your troop order in SmartCookies, you may use this worksheet to submit to your PSC by JANUARY 12, 2024 for entry.