



2026 TROOP INITIAL COOKIE ORDER CALCULATION WORKSHEET

Your initial TROOP cookie order must be entered in Smart Cookies by **FRIDAY, JANUARY 9, 2026**. Initial orders are ordered in **FULL CASES** only.

Troops are encouraged to order at least 80% of their 2025 total sales (or PGA) to avoid the need for planned orders for the first two to three weeks of the Cookie Program, including the first week of Booth Sales, as weekly planned orders are subject to bakery reorders. This worksheet is to be used as a **GUIDE ONLY** to help calculate your initial cookie order. Work with the Girl Scouts and their parent/adult to determine their individual initial order **ESTIMATES** and compare those to this worksheet's calculations before finalizing your initial troop order.

BACK FOR 2026!! Troops placing an INITIAL ORDER with a 190+ package per girl average (PGA) will receive an exclusive Girl Scout friendship bracelet for each participant and TWO volunteer patches for the Troop Cookie Manager/Co-Leader.

Please note: these calculations DO NOT include Caramel Chocolate Chip - Gluten Free, as CCC-GF were available via pre-order only. Remember! your troop CCC-GF pre-order still needs to be entered in Smart Cookies as part of your initial order.

	adventurefuls™	exploremores™	lemonades®	trefoils®	thin mints®	peanut butter patties®	caramel deLites®	peanut butter sandwich	TOTAL
Example of Troop 2025 Total Sales in Cases	10	11	11	8	28	15	16	11	110
Example of Troop 2025 Total Sales in Packages	120	132	132	96	336	180	192	132	1320

	adventurefuls™	exploremores™	lemonades®	trefoils®	thin mints®	peanut butter patties®	caramel deLites®	peanut butter sandwich	TOTAL	
Returning Troops using 2025 Total Sales* @ 80%: Total 2025 pkgs (1320 per example) x 80% ÷ 12 = Total Cases (round up)	EXAMPLE: Recommended Troop Order for 2026 in cases (based on 1320 pkgs from example)	11	5	9	5	21	14	16	7	88
NEW & Returning Troops using Per Girl Average (PGA) @ 80%: Total Girl Scouts (10) x PGA (council PGA is 266) x 80% ÷ 12 = Total Cases (round up)	EXAMPLE: Recommended Troop Order for 2026 in cases (based on 266 PGA and 10 Girl Scouts)	12	19	17	9	42	28	32	13	172

*The Troop Order Summary Report in Smart Cookies can provide 2025 sales totals.

	adventurefuls™	exploremores™	lemonades®	trefoils®	thin mints®	peanut butter patties®	caramel deLites®	peanut butter sandwich	TOTAL
TOTAL INITIAL ORDER TO BE ENTERED IN SMART COOKIES (not including CCC-GF)									

This is the 2026 forecasted percentage breakdown to calculate the total cases for each variety for your initial order: adventurefuls™ = 6.1%, exploremores™ = 11%, lemonades® = 9.9%, trefoils® = 4.6%, thin mints® = 24.2%, peanut butter patties® = 16.3%, caramel deLites® = 18.8%, peanut butter sandwich = 7.3%, caramel chocolate chip-gluten free 1.8%.

If you are unable to enter your troop initial order in Smart Cookies, you may use this worksheet to submit to your PSC by JANUARY 9, 2026 for entry.