

## 2025 TROOP INITIAL COOKIE ORDER CALCULATION WORKSHEET

**NEW FOR 2025!** Troops placing an **INITIAL ORDER** with a 185 package per girl average (PGA) will receive an exclusive panda nail art set for each girl and TWO volunteer patches for the Troop Cookie Manager/Co-Leader.

\*Your initial TROOP cookie order must be entered in SmartCookies by FRIDAY, JANUARY 10, 2025.

\*Initial orders are ordered in FULL CASES only.

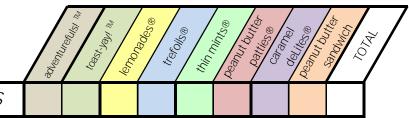
\*Troops are encouraged to order at least 80% of their 2024 total sales (or PGA) to avoid the need for planned orders for the first two to three weeks of the Cookie Program, as weekly planned orders are subject to delivery delays.

\*This worksheet is to be used as a GUIDE ONLY to help calculate your initial cookie order. Work with the Girl Scouts and their parent/guardian to determine their individual initial order ESTIMATES and compare those to this worksheet's calculations before finalizing initial troop order.

Please note: these calculations DO NOT include Caramel Chocolate Chip Gluten Free, as CCC-GF were avaiable via pre-order only. Remember! your troop CCC-GF pre-order still needs to be entered in SmartCookies as part of your initial order.

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Example of Troop 2024 Total Sales in Cases		10	11	11	8	28	15	16	11	110
Example of Troop 2024 Total Sales in Packages		120	132	132	96	336	180	192	132	1320
Returning Troops using 2024 Total Sales* @ 80%: Total 2024 pkgs (1320 per example) x 80% ÷ 12 = Total Cases (round up)	EXAMPLE: Recommended Troop Order for 2025 in cases (based on 1320 pkgs from example)	11	5	9	5	21	14	16	7	88
NEW & Returning Troops using total Program Per Girl Average (PGA) @ 80% Total Girl Scouts (10) x PGA (council PGA is 288) x 80% ÷ 12 = Total Cases (round up)	EXAMPLE: Recommended Troop Order for 2025 in cases (based on 288 PGA and 10 Girl Scouts)	19	10	20	11	46	32	36	17	192

\*The Troop Order Summary Report in SmartCookies can provide 2024 sales totals.



TOTAL INITIAL ORDER TO BE ENTERED IN SMARTCOOKIES

This is the 2024 percentage breakdown to calculate the total cases for each variety for your initial order: adventurefuls!<sup>TM</sup> = 7.8%, toast-yay!<sup>TM</sup> = 6%, lemonades<sup>®</sup> = 10.3%, trefoils<sup>®</sup> = 5.9%, thin mints<sup>®</sup> = 24.2%, peanut butter patties<sup>®</sup> = 16.8%, caramel deLites<sup>®</sup> = 18.9%, peanut butter sandwich = 8.5%.

If you are unable to enter your troop order in SmartCookies, you may use this worksheet to submit to your PSC by JANUARY 10, 2025 for entry.